#### **KUDOS** to the CDCC!

During the COVID-19 Pandemic, our members responded to us in a rich and vibrant way as we continued to communicate with them. Even though we were not doing business in the usual way, we were still very much here for our members. It was so gratifying to know that we were in a position to make a positive difference for them at this critical time – and they responded to us in very kind ways. Here's what they had to say...

3/18 – at the beginning as we were learning how to connect virtually...

I fully support everything you and the staff are doing!! Such great support for our community and businesses! Keep up the good work. I know it's taxing and very tedious, but you all are doing a fantastic job!!!

I think that the remote dial-in or VPN, or whatever the \$2000 is for is completely justified. This is something that I am blessed to have and I truly would have to use sick time/vacation time and lose contact with folks if I did not have the remote tools available to me from my company. It is an important aspect of doing business in these unpredictable and confusing times, especially. Stay safe and sending lots of healthy wishes!

I truly don't know how you and the staff get all this stuff done, but I am proud to be a member of this Board and I look forward to helping with problem solving, if I am needed.

Take care!!! THANKS for all you do!!

Katrina Sullivan, Delaware State News

3/20 – when the Dover Post picked up our Restaurant list, published it, and gave us credit

Great article in the post! Thank you to the chamber!

Mary Johnson, Chick-fil-A of North Dover

3/23 – in response to the Retailers Promotions and Gift Cards listing

Excellent way to support the community – thank you very much!

Karen Gritton, American Heart Association

3/24 – in response to the restaurant list

This is so awesome! Thank you!

Karen Gritton, American Heart Association

3/26 – in response to the restaurant list

Good morning ladies -

Thanks for all you are doing - hope you are all okay!

**Doree Kuhn, Dover Downs Hotel & Casino** 

3/26 – in response to the restaurant list

Thanks for putting this together ...very helpful for people and the business trying to make it through this hard time. Is there a link I can share with my residents so they can be aware of what's open?

Thanks

Liz Sudduth, Pettinaro, Property Manager

3/27 – in response to the Business News

Pass the word! You people are doing a great job passing on valuable information - Thanks

Herb Konowitz, SCORE Delaware

3/30 – in response to just generally getting the word out

Really nice communications you all are putting out, keep up the great work!

Lisa S. Hastings, CPA, Faw Casson

4/6 – general support

Thanks for all you are doing to keep everyone well informed  $\bigcirc$  you rock!

Doree Kuhn, Dover Downs Hotel & Casino

4/9 – in response to the non profit list

Ingleside Homes appreciates the shout out about donations and any support for our seniors on fixed incomes. We are an essential business, so have been doing everything in the Governor's guidelines to keep our elderly residents safe at home... Thank you, as always.

Renata J. Maslowski, Marketing & Sales Director, Ingleside Homes Inc.

4/9 – just general support for our efforts

"I just wanted to say "thank you" for continuing to provide resources and education to the small businesses in the community. After this is all behind us, I feel the community will now understand the value of the chamber!" Sharon Fields, Eye Specialists of Delaware

4/9 – in response to the bank list

Excellent way to support the community – thank you very much!

Karen Gritton, American Heart Association

4/10 – in response to the non-profit listing

Thank you for noting DANA, and other amazing nonprofit organizations, in your newsletter!

Melissa T. Hopkins | Executive Vice President of Sector Advancement

DANA, the Delaware Alliance for Nonprofit Advancement

4/10 – in response to the non-profit listing

Okay, so now you guys are just SUPER-HEROES!!!!

Karen Gritton, American Heart Association

4/10 – in response to the non-profit listing

CDCC Team,

Thank you so much for this huge blast to all our community partners. It really helps.

The CDCC is always a huge part of what we do my friend.

Please be safe.

VR

**Bruce Kmiec, Senior Director, USO Delaware** 

4/10 - in response to the non-profit listing

Thank you so much for including us in this important communication! Appreciate all that you are doing for us and everyone here in Delaware during these tough times!

-Dave

They are the best aren't they?

-Karen

Conversation between Karen Gritton and Dave Morris, American Heart Association

4/15 – in general support

I just wanted to say that I think you are all doing an outstanding job of keeping the local news flowing. I read it religiously and appreciate your support of local businesses, and our struggles!

...Keep up the great work...

Best to you all,

-Don Chupp, Fireside Partners

4/21 – in general support

YOU LADIES ARE DOING A GREAT JOB BTW, HANG IN THERE! J

Lisa Hastings, Faw Casson

May 20 – in response to Go for Red ad in the CUWTC

Holy Toledo! You totally rock my world Dina! Thank you a million!!!

Karen Gritton, American Heart Association

May 20 - In response to the Starter Kits:

**Nicole Ali, owner of Trini Quizeen** -- "I was super-duper excited to receive a kit and even more excited after I opened it! The items in there will last me for several months and will be a tremendous help!"

Hoong Chow, Keller Williams -- "It was so awesome! The items in the kit will help me to protect my clients and myself!"

Andrea Caswell, Fly High Cheer and Tumble -- "The kit meant so much to us because it contained items that we were not able to get on our own. But more than the valuable items, it meant so much to us to have the support of our community as we continue to maintain the safety of our youth while they continue to strive to exercise and maintain a healthy lifestyle!"

**Laura Bordeau, Auntie Anne's** – "Auntie Anne's has implemented a policy that requires everyone to sanitize and disinfect their workplace every 30 minutes. We were unable to source sanitizers and masks. Thanks to the starter kits, we'll be ready and able to open on June 1st."

**Rev. Dr. Erika Crawford, Mt. Zion A. M. E. Church** -- "Wow! That's awesome! We are so thankful and appreciative. I've told everyone that I spoke with today that they need to join the Chamber!"

Mandy Talley, Kritter Sitter – "It came at the perfect time. I was just wondering how I would possibly ever find the stuff I needed to have my business re-open in full swing. I am thrilled!" (In addition, Mandy shared that had they not been able to advertise a gift card special in our publication, they might have very well had to close the business...)

**Dr. Stephanie Wright** – "For an educational organization, the kit will assist us in providing a safe environment for children, parents, and staff. We are most appreciative and thankful to all the organizations that contributed to make this possible."

**Bev Knight's Jewelers** - "The kit provided us with a clean store and a clear head. It meant so much to us because through it we could feel the love of the community. We are so grateful for all the members of the community who stepped up and helped the CDCC do this for us."

Carol Kinsley, Retired PR Coordinator for Delaware Farm Bureau - "Kudos to the chamber for a very useful and helpful effort!"

Sherry Jarrell, Campaign Manager, Lee Murphy for U.S. Congress – "Wonderful!! Thank you!!"

Marsha Guy, Steppin' in Style - "Awesome and thank you all for doing an outstanding job in keeping us (businesses) in the loop with the most updated information during this pandemic. I am so proud to be a part of the Chamber, you are the best!"

May 26 – in response to the Friday Non-Profit listing...

I just wanted to thank you for your support and for distributing the email below on behalf of Delaware's non-profit agencies. People's Place is proud to be part of the Central Delaware Chamber of Commerce and our awesome state. Have a great week!

Kim Rigby

**Communications and Donor Relations** 

People's Place

5/26/20 - Received after the distribution of the starter kits...

CDHFH would like to thank you for your generous gift of the reopening kits. We are thrilled to have the Chamber's support. Through this donation we are able to start the process of reopening and continue working towards affordable homeownership. We certainly could not do it without you!

**Dylan Grimes** 

**Central Delaware Habitat for Humanity** 

A sincere thanks to the Central DE Chamber fo your support and consideration with the donation of the "Getting Back to Business Start Kit." As essential employees and a member of the Chamber it was greatly appreciated and needed! Thank you!

**Cha-Tanya Lankford** 

**Pressley Ridge** 

6/1

Thank you so much!! And your newsletters have been absolutely great – very informative. I have shared a lot with my members!

**Sharon Blair** 

**Delaware Association of Realtors** 

6/1

Fyi We plugged CDCC in our internal email news! Thank you so much for your support! I'm part of a few different chambers and you are totally ROCKING IT!!! Thank you!!! Dover and Kent should be so proud and appreciative.

Angela Williamson, CVA O-

**Blood Bank of Delmarva Community & Volunteer Relations Specialist** 

6/1

Thanks to you and your team for everything you do for us!! Knowing you're in our corner makes the tough days a little lighter.

Stephenie Tatman, Co-owner

**Dolce Bakery and Coffee Shop** 

6/2

I wanted to thank you and complement you on the awesome job you and your team have done over the last year and the last few months in particular. The information you've provided and the outreach, etc., has been amazing. I truly appreciate you, your team and the CDCC more than I can express. Thanks again for all you do!! Sincerely,

Louis

**Weiner Benefits Group** 

In conversation:

You guys at the Chamber are doing an amazing job getting information out! I was going to publish some news from KEP, but I stopped because you already had everything covered. I just sent people to your publications!

Linda Parkowski, Executive Director

**Kent Economic Partnership** 

In conversation:

You guys have done a remarkable job – I can't believe all the information you've been pumping out. Every day... all those emails... really amazing. Thank you. You're making the State Chamber look bad!

Dr. Stephanie Wright

**DASEF** 

6/9 – A message from the Marketing Committee after our meeting...

The members of the Marketing Committee (Jen Sutter, Alex Vaughan, Kate Greene, Heather Cregar, and Jen Jurczak) wanted me to share with you their deep appreciation and gratitude for the CDCC's hard work during this time of pandemic. They felt connected and engaged with us the whole time and were grateful to know we were still here working on their behalf. They appreciated all the information and calls – they felt good knowing we had not closed up shop during the crisis, but stayed to fight on their behalf. They were adamant that I share this with you because it meant so much to them. How cool is that?!

D.

6/12 After the Virtual Legislative Luncheon

Great Virtual Legislative Luncheon. I learned a great deal. I am happy to be part of the CDCC, you do a wonderful job.

**Darlene M Wynne** 

**Senior Account Manager, Savoy Associates** 

6/17/20

Hi Cindy - Hope all is well with you - Just want to tell you how wonderful your Bulletins have been. - and so helpful for so many people! Thanks for all you have been doing so well.

Enjoy Your Day & Take Care,

Linda

Linda Forte, Marketing & Community Relations, Easterseals Delaware & Maryland's Eastern Shore

June 23, 2020

Hi Judy,

Wow! I read the story about your Business Starter Kits program that your Chamber organized in the Business Report, June 2020 issue. Way to go! That was a lot of work AND a very good thing you did for the business community. Kudos to your team and all of your volunteers and donors.

Cheerfully,

Nancy LaJoice, Sr. Business Development Representative, Maryland State Department of Commerce

# 7/27

Thank You for ALL the information you are sending our way. Appreciation and Hugs coming your way! Hope to see you Soon.

Sincerely, Sheryl Smith

### 7/22

Good morning In case anyone forgets to thank you for these and all your updates THANK YOU. You all are the BEST! CDCC .Robin

# Robin R. Christiansen Mayor City of Dover

## 9/4

Spent 30 minutes or so with Dr. Connor. She absolutely loves the chamber. Is interested in the board and would be a great testimonial if we do that sort of program.

Konrad LaPrade

Group Advertising Director, Delaware State News